

IN-DEPTH

## Microsoft's Top 200 U.S. Partners

*Who are the best Microsoft solution providers in the United States? You'll find them in Redmond Channel Partner magazine's first-ever list of the top 200 Microsoft partners, from huge generalists and deep specialists to well-connected influentials.*

By Redmond Channel Partner magazine staff June 01, 2016



With hundreds of thousands of Microsoft partners worldwide, and somewhere around 100,000 in the United States, it can be difficult for customers to figure out who are the best.

The [Microsoft Pinpoint](#) tool is helpful for customers who come to it with a specific set of requirements and a tight geographic focus. But for diplomatic and other reasons, Microsoft doesn't go around labeling its strongest partners. The company toyed with a good-better-best set of labels when designing the Microsoft Partner Network (MPN), but abandoned the concept before rolling out the MPN. Even designations like the Microsoft National Solution Provider (NSP) list are kept fairly close to the vest.

Enter the *RCP* 200 list. We've scoured various sources for 200 of the strongest Microsoft solution providers in the United States. We looked at recent NSP designations, previous members of the now-defunct Microsoft National Systems Integrator program, Microsoft award winners at various levels and our own contact lists and archives for great companies we've covered over the last 11 years at *RCP*.

This is a qualitative list, which is why it's organized alphabetically. Some of these partners produce massive revenues in Microsoft practices that reach across Microsoft's technology stack. Others are much smaller businesses with very deep technology expertise or with extremely strong access within Microsoft, giving them an outsized ability to provide powerful solutions for customers.

A note on geography: We've categorized the companies as having a presence in the East, Central, West, National or International. That's based on office locations for those customers who still like to know they can get that face-to-face meeting on short notice. It must be said that with cloud solutions, many of these partners are running substantial national and even international businesses from as few as one physical location.

All of the companies here have demonstrated a laser focus on Microsoft technology and a strong commitment to providing great value in the thoughtfully tailored solutions they build for their customers.

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<b>Company Name</b>	<b>Tech Focus</b>	<b>Geographical Presence</b>	<b>Headquarters</b>
<a href="#"><u>10th Magnitude</u></a>	Azure	Central	Chicago, Ill.
<a href="#"><u>6th Street Consulting</u></a>	SharePoint, Cloud	West	Redondo Beach, Calif.
<a href="#"><u>A.B. Computer Systems Inc.</u></a>	Dynamics	East	Melville, N.Y.
<a href="#"><u>Accent Computer Solutions Inc.</u></a>	Generalist	West	Rancho Cucamonga, Calif.
<a href="#"><u>Advanced Network Solutions</u></a>	Generalist	Central	Nashville, Tenn.
<a href="#"><u>Agile IT Inc.</u></a>	Generalist	West	San Diego, Calif.
<a href="#"><u>Agility Business Solutions Inc.</u></a>	Dynamics	Central	Cleveland, Ohio
<a href="#"><u>Alexander Open Systems</u></a>	Generalist	Central	Overland Park, Kan.
<a href="#"><u>Allied Technology Group LLC</u></a>	Generalist	Central	Little Rock, Ark.
<a href="#"><u>Angoss Software Corp.</u></a>	Business Intelligence	International	Washington, D.C. (U.S.)
<a href="#"><u>Apparatus (a Virtusa Company)</u></a>	Cloud	Central	Indianapolis, Ind.
<a href="#"><u>Applied Information Sciences</u></a>	Generalist	East, Central	Reston, Va.
<a href="#"><u>AppRiver</u></a>	Cloud	International	Gulf Breeze, Fla.
<a href="#"><u>Apptix Inc.</u></a>	Cloud	International	Herndon, Va.
<a href="#"><u>Arbela Technologies Corp.</u></a>	Dynamics	International	Irvine, Calif.
<a href="#"><u>ArcherPoint LLC</u></a>	Dynamics	International	Lawrenceville, Ga.
<a href="#"><u>Arcos Technologies Inc.</u></a>	Dynamics	International	Miami, Fla. (U.S.)
<a href="#"><u>Arterian (a subsidiary of Aldridge)</u></a>	Cloud	West	Seattle, Wash.
<a href="#"><u>Ascentek Inc.</u></a>	Generalist	East	Pittsfield, Mass.
<a href="#"><u>Atrion Networking Corp.</u></a>	Generalist	East	Warwick, R.I.
<a href="#"><u>Avanade Inc.</u></a>	Generalist	International	Seattle, Wash.
<a href="#"><u>AXerp Solutions (an Isheva company)</u></a>	Dynamics	International	Iselin, N.J. (U.S.)
<a href="#"><u>AxSource Corp.</u></a>	Dynamics	International	Alpharetta, Ga.

<u>BA Insight</u>	SharePoint	International	Boston, Mass.
<u>Barry-Wehmiller International</u>	Dynamics	International	Atlanta, Ga.
<u>Bennett Adelson</u>	Generalist	Central	Cleveland, Ohio
<u>BKD Technologies</u>	Dynamics	National	Springfield, Mo.
<u>Black Marble</u>	Generalist	International	Bloomington, Minn. (U.S.)
<u>Blackstone + Cullen</u>	Generalist	East, West	Alpharetta, Ga.
<u>Blue Horseshoe Solutions Inc.</u>	Dynamics	International	Carmel, Ind.
<u>C/D/H</u>	Generalist	Central	Detroit, Mich.
<u>Cal Net Technology Group</u>	Generalist	West	Chatsworth, Calif.
<u>Capax Global LLC</u>	Generalist	International	Parsippany, N.J.
<u>Capgemini</u>	Generalist	International	New York, N.Y.
<u>Catapult Systems LLC</u>	Generalist	National	Austin, Texas
<u>CDW Corp.</u>	Generalist	International	Vernon Hills, Ill.
<u>CEI (Computer Enterprises Inc.)</u>	Generalist	East	Pittsburgh, Pa.
<u>Center for Computer Resources</u>	Generalist	Central	Sterling Heights, Mich.
<u>Cetrom Information Technology Inc.</u>	Cloud	East	Vienna, Va.
<u>CHIPS Technology Group</u>	Generalist	East	Syosset, N.Y.
<u>Cireson</u>	System Center	International	San Diego, Calif.
<u>CISS (Creative Ideas Simple Solutions)</u>	Generalist	East	Washington, D.C.
<u>ClearPointe</u>	Generalist	Central	Little Rock, Ark.
<u>CleverSpeck LLC</u>	Cloud	East	Reston, Va.
<u>CloudStrategies Inc.</u>	Cloud	East	Cedar Knolls, N.J.
<u>Compudyne Inc.</u>	Generalist	Central, Alaska	Duluth, Minn.
<u>Compugen Inc.</u>	Generalist	Central	Houston, Texas (U.S.)
<u>Concurrency Inc.</u>	Generalist	Central	Brookfield, Wis.
<u>ConQuest Technology Services Corp.</u>	Generalist	East	Coral Gables, Fla.
<u>Convergence Networks</u>	Cloud	West	Portland, Ore.
<u>Convergent Computing</u>	Generalist	West	Walnut Creek, Calif.
<u>Corporate IT Solutions</u>	Generalist	East	Norwood, Mass.
	Dynamics	International	

<u>Corporate Renaissance Group</u>			Broken Arrow, Okla. (U.S.)
<u>Corporate Technologies LLC</u>	Generalist	National	Fargo, N.D.
<u>CWPS Inc.</u>	Generalist	East	Chantilly, Va.
<u>Datapipe Inc.</u>	Cloud	International	Jersey City, N.J.
<u>Dataprise Inc.</u>	Cloud	East	Rockville, Md.
<u>Dell Inc.</u>	Generalist	International	Round Rock, Texas
<u>Dimension Data</u>	Generalist	International	New York, N.Y. (U.S.)
<u>District Computers LLC</u>	Cloud	East	Silver Spring, Md.
<u>Diverse Technology Solutions</u>	Generalist	East, Central	Islip Terrace, N.Y.
<u>DynTek Inc.</u>	Generalist	National	Newport Beach, Calif.
<u>Eastbanc Technologies</u>	Generalist	East	Washington, D.C.
<u>Edgile Inc.</u>	Security	Central, West	Austin, Texas
<u>eMazzanti Technologies</u>	Generalist	East	Hoboken, N.J.
<u>En Pointe Technologies (PCM)</u>	Generalist	National	Los Angeles, Calif.
<u>Encore Technology Group LLC</u>	Generalist	East	Greenville, S.C.
<u>Endsight</u>	Generalist	West	Berkeley, Calif.
<u>ENS Group</u>	Generalist	Central	Fort Wayne, Ind.
<u>Enterprise Integration</u>	Cloud	East	Jacksonville, Fla.
<u>ePlus Inc.</u>	Generalist	International	Herndon, Va.
<u>EPMA</u>	Project	International	Bellaire, Texas
<u>Geocent LLC</u>	Generalist	Central, East	Metairie, La.
<u>Global Data Systems</u>	Cloud	Central	Lafayette, La.
<u>GreenPages LLC</u>	Generalist	East	Kittery, Maine
<u>Hanu Software Solutions Inc.</u>	Azure	East	Princeton, N.J.
<u>HCL America Inc.</u>	Generalist	International	Sunnyvale, Calif. (U.S.)
<u>High Performance Systems Inc.</u>	Generalist	Hawaii	Honolulu, Hawaii
<u>Hitachi Solutions America</u>	Cloud, Dynamics	International	San Bruno, Calif. (U.S.)
<u>HMB Inc.</u>	Generalist	Central	Westerville, Ohio
<u>Homnick Systems Inc.</u>	Generalist	East	Boca Raton, Fla.

<u>I.B.I.S. Inc. (owned by Sonata Software)</u>	Dynamics	East	Peachtree Corners, Ga.
<u>INetU Inc.</u>	Cloud	East	Allentown, Pa.
<u>Infusion</u>	Generalist	International	New York, N.Y.
<u>Insight Enterprises Inc.</u>	Generalist	National	Tempe, Ariz.
<u>Integrated Computer Systems Support Inc.</u>	Generalist	West	Redmond, Wash.
<u>Integrated IT Solutions Inc.</u>	Generalist	East	Waltham, Mass.
<u>Intelligent Waves LLC</u>	DoD, Intelligence	East	Reston, Va.
<u>Intellinet</u>	Generalist	East	Atlanta, Ga.
<u>Intellipoint Technologies</u>	Dynamics	East	Barboursville, W.Va.
<u>InterDyn BMI</u>	Dynamics	National	St. Paul, Minn.
<u>Interlink Cloud Advisors</u>	Cloud	Central	Cincinnati, Ohio
<u>Internet &amp; Telephone LLC</u>	Generalist	East	North Andover, Mass.
<u>Intucio (a Geocent company)</u>	Cloud	Central, East	Metairie, La.
<u>Inviso Corp.</u>	Business Intelligence	West	Bellevue, Wash.
<u>IOTAP</u>	Generalist	International	Reston, Va.
<u>ISC</u>	Cloud	East	Tallahassee, Fla.
<u>itSynergy</u>	Generalist	West	Phoenix, Arizona
<u>Jelecoc</u>	Generalist	Central	Omaha, Neb.
<u>Key Information Systems Inc.</u>	Generalist	West	Agoura Hills, Calif.
<u>Kraft &amp; Kennedy Inc.</u>	Generalist	East, Central	New York, N.Y.
<u>Lighthouse Technology Partners</u>	Generalist	East	Greenwich, Conn.
<u>Logicalis</u>	Generalist	International	New York, N.Y.
<u>LPS Integration Inc.</u>	Generalist	Central	Nashville, Tenn.
<u>Lumen21 Inc.</u>	Cloud Compliance	West	Orange, Calif.
<u>Magenic</u>	Generalist	National	Minneapolis, Minn.
<u>Managed Solution</u>	Generalist	West	San Diego, Calif.
<u>Marco Technologies LLC</u>	Cloud	Central	St. Cloud, Minn.
<u>Matrixforce</u>	Generalist	Central	Tulsa, Okla.
<u>MetaOption LLC</u>	Generalist	East	Jersey City, N.J.
<u>Miles Technologies</u>	Generalist	East, Central	Moorestown, N.J.
<u>mindSHIFT Technologies Inc.</u>	Generalist	East, Central	Waltham, Mass.

<u>Mindtree Ltd.</u>	Generalist	International	Somerset, N.J.
<u>NetGain Technologies</u>	Cloud	Central	Lexington, Ky.
<u>Netrix LLC</u>	Generalist	Central, West	Bannockburn, Ill.
<u>NetStandard Inc.</u>	Generalist	Central	Kansas City, Kan.
<u>Netswitch Technology Management</u>	Security	International	San Francisco, Calif.
<u>Network Outsource Inc.</u>	Cloud	East	New Hyde Park, N.Y.
<u>Neudesic LLC</u>	Generalist	National	Irvine, Calif.
<u>New Signature</u>	Generalist	International	Washington, D.C.
<u>NexTek LLC</u>	Generalist	Central	Memphis, Tenn.
<u>NexusTek</u>	Generalist	West	Centennial, Colo.
<u>Nortec</u>	Generalist	East	Falls Church, Va.
<u>NWN Corp.</u>	Generalist	National	Waltham, Mass.
<u>Oakwood Systems Group Inc.</u>	Generalist	Central	St. Louis, Mo.
<u>OneNeck IT Solutions</u>	Dynamics, Generalist	West, Central	Scottsdale, Ariz.
<u>OnePath</u>	Cloud	East	Marietta, Ga.
<u>Pariveda Solutions Inc.</u>	Generalist	National	Dallas, Texas
<u>PEI (Performance Enhancements Inc.)</u>	Generalist	West	Boulder, Colo.
<u>Perficient Inc.</u>	Generalist	International	St. Louis, Mo.
<u>Peters &amp; Associates</u>	Generalist	Central	Oakbrook Terrace, Ill.
<u>Phidrax LLC</u>	Azure, Generalist	West	Denver, Colo.
<u>Planet Technologies Inc.</u>	Generalist	National	Germantown, Md.
<u>Power Objects</u>	Dynamics CRM	International	Minneapolis, Minn.
<u>Project Leadership Associates</u>	Generalist	National	Chicago, Ill.
<u>Prosum Inc.</u>	Generalist	West, Central	El Segundo, Calif.
<u>Proxios</u>	Cloud	East	Richmond, Va.
<u>QUADROtech Solutions AG</u>	Cloud	International	Wilmington, Del. (U.S.)
<u>Queue Associates Inc.</u>	Dynamics	International	New York, N.Y.
<u>RBA Consulting</u>	Generalist	Central, West	Wayzata, Minn.
<u>RDA Corp.</u>	Generalist	East	Baltimore, Md.
<u>responsiveX</u>	Azure	Central	Chicago, Ill.
<u>Rightpoint</u>	Generalist	National	Chicago, Ill.

<u>Riverbed Technology</u>	Cloud	International	San Francisco, Calif.
<u>SADA Systems</u>	Cloud	West	N. Hollywood, Calif.
<u>Saviant Consulting</u>	Cloud, Azure	National	Portsmouth, R.I.
<u>Scalability Experts Inc.</u>	Business Intelligence	International	Dallas, Texas
<u>ScerIS Inc.</u>	Generalist	East	Sudbury, Mass.
<u>Seepath Solutions</u>	Cloud, Azure	East	Jersey City, N.J.
<u>Sensei Project Solutions Inc.</u>	Project	National	Phoenix, Arizona
<u>SHI International Corp.</u>	Licensing, Generalist	International	Somerset, N.J.
<u>Slalom Consulting</u>	Generalist	International	Seattle, Wash.
<u>SlingStoneIT</u>	Cloud	West	Irvine, Calif.
<u>SNP Technologies Inc.</u>	Cloud, Azure	East	Hamden, Conn.
<u>Socius</u>	Dynamics	National	Dublin, Ohio
<u>Softchoice</u>	Licensing, Generalist	International	Chicago, Ill.
<u>Softech WorldWide LLC</u>	Azure	East	Sterling, Va.
<u>Sogeti</u>	Generalist	International	Dayton, Ohio (U.S.)
<u>Sonoma Partners</u>	Dynamics	Central, West	Chicago, Ill.
<u>Springthrough</u>	Generalist	Central	Grand Rapids, Mich.
<u>SPS (Strategic Products and Services)</u>	Unified Communications	National	Parsippany, N.J.
<u>Starfish Computer Corp.</u>	Generalist	Central	Cleveland, Ohio
<u>Statera Inc.</u>	Generalist	International	Englewood, Colo.
<u>Stonebridge</u>	Generalist (Oil & Gas)	Central	Tulsa, Okla.
<u>Strategic SaaS</u>	Cloud	Central	Austin, Texas
<u>Superior Consulting Services (SCS) LLC</u>	Business Intelligence	Central	Burnsville, Minn.
<u>Swan Island Networks</u>	Security Intelligence	West	Portland, Ore.
<u>SWC Technology Partners</u>	Generalist	Central	Oak Brook, Ill.
<u>SyCom Technologies</u>	Generalist	East	Richmond, Va.
<u>SymQuest Group Inc.</u>	Cloud	East	South Burlington, Vt.
<u>Synergy</u>	SharePoint, Generalist	International	Westport, Conn.
<u>Tad Nelson Consulting</u>	Generalist	National	Morris, Ill.

<u>Tallan Inc.</u>	Generalist	National	Rocky Hill, Conn.
<u>Tectura</u>	Dynamics	International	Pleasanton, Calif. (U.S.)
<u>TekLinks</u>	Cloud	Central	Birmingham, Ala.
<u>The Lloyd Group</u>	Generalist	East	New York, N.Y.
<u>The Network Support Company LLC</u>	Generalist	East	Danbury, Conn.
<u>The Occam Group</u>	Generalist	Central	Edina, Minn.
<u>The Walker Group Inc.</u>	Generalist	East	Farmington, Conn.
<u>TPG (The Project Group)</u>	Project	International	Bellevue, Wash. (U.S.)
<u>Tribridge</u>	Dynamics	International	Tampa, Fla.
<u>Trivalent Group Inc.</u>	Generalist	Central	Grandville, Mich.
<u>Uptime Legal Systems</u>	Cloud (Legal)	Central	Eden Prairie, Minn.
<u>Valorem Consulting</u>	Generalist	Central, West	Kansas City, Mo.
<u>Velocity Network Inc.</u>	Generalist	East	Erie, Pa.
<u>Vintage IT Services</u>	Generalist	Central	Austin, Texas
<u>Virteva</u>	Generalist	Central	Minneapolis, Minn.
<u>Vorsite Corp.</u>	Cloud	West	Seattle, Wash.
<u>Weaver Technologies LLC</u>	Generalist	Central	Fredericksburg, Texas
<u>West Monroe Partners LLC</u>	Generalist	National	Chicago, Ill.
<u>Wipfli LLP</u>	Generalist	National	Milwaukee, Wis.
<u>WinWire Technologies Inc.</u>	Generalist	National	Santa Clara, Calif.
<u>Winxnet Inc.</u>	Generalist	East	Portland, Maine
<u>workMETHODS Solutions Inc.</u>	SharePoint, Dynamics	East	Reston, Va.
<u>WorkSmart</u>	Generalist	East	Durham, N.C.
<u>Worldwide Technology Inc. (WWT)</u>	Generalist	International	Maryland Heights, Mo.
<u>Xantrion Inc.</u>	Generalist	West	Oakland, Calif.
<u>Xcentric</u>	Generalist (Accountants)	East, West	Alpharetta, Ga.
<u>ZAG Technical Services Inc.</u>	Generalist	West	San Jose, Calif.
<u>Zones Inc.</u>	Generalist	National	Auburn, Wash.